

Jennifer Lauren Ray, Ph.D.

New York University

CONTACT INFORMATION

New York University
Department of Psychology
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www.psych.nyu.edu/vanbavel/lab/lab_members.html

APPOINTMENTS

Postdoctoral Fellow in Applied Psychology (2017-present)

New York University Steinhardt
Co-Primary Investigator—Mindfulness + growth mindsets: The effect of a growth mindset intervention in meditating high school students.
Supervisors—Dr. Jennifer Hill & Dr. Joshua Aronson

EDUCATION

PhD in Social Psychology (2017)

New York University

Dissertation—(Un)dumbfounded: How reasoning shapes moral intuitions and their relation to moral condemnation.

Primary advisor—Dr. Jay Van Bavel

Secondary advisor—Dr. Madeline Heilman

MA in Psychology (2012)

New York University

Master's Thesis—Description and prescription: How gender stereotypes produce the paradoxical treatment of women in the criminal justice system.

Primary advisor—Dr. Madeline Heilman

Secondary advisor—Dr. Tom Tyler

BA in Psychology and Political Science (2007)

Williams College, *cum laude*

Senior Project—Where there's smoke there must be fire: How weak demeanor testimony boosts the impact of a flawed confession on jury decisions.

Advisor—Dr. Saul Kassin

INTERESTS

I am broadly interested in studying the person by situation interaction in the domains of moral psychology and psychology of justice. More specifically, my work focuses on questions about moral reasoning versus intuitionism, the flexibility and rapid tuning of moral judgments, moral change, and moral character development. I take an inter-disciplinary and multi-method approach to these research topics, including blending techniques and literatures from Social and Personality Psychology, Developmental Psychology, Physiology, Neuropsychology, and the Law. My dissertation research asked how priming reasoning versus intuition shapes moral judgments, and the psychophysiology that underlies moral decision-making. My current research investigates how character strengths can be cultivated intentionally through mindfulness, growth mindsets, and sense of belonging.

FELLOWSHIPS, AWARDS, & HONORS

Mindfulness + Growth Mindsets. *Character Lab Grant* (2017-2018): \$50,000

Katzell Fellowship in Psychology, *New York University* (2014): \$1,500

Travel Award, *The Center for Social & Political Behavior* (2014): \$500

MacCracken Fellowship, *New York University*: 6 years of full funding support

How and why beliefs tune moral intuitions. *John Templeton Foundation* (2014) (PIs: Dr. Jay Van Bavel & Dr. Andreas Kappes; Graduate Research Assistant: Jennifer Ray): \$356,121 (Finalist)

PUBLICATIONS

Tierney, W., Schweinsberg, M., Jordan, J., Kennedy, D., Qureshi, I., Sommer, S. A., Thornley, N., Madan, N., Vianello, M., Awtrey, E., Zhu, L., Diermeier, D., Heinze, J., Srinivasan, M., Tannenbaum, D., Bivolaru, E., Dana, J., Davis-Stober, C., Du Plessis, C., Gronau, Q., Hafenbrack, A., Liao, E., Ly, A., Marsman, M., Murase, T., Schaerer, M., Tworek, C., Wagenmakers, E. J., Wong, L., Anderson, T., Bauman, C., Bedwell, W., Brescoll, V., Canavan, A., Chandler, J., Cheries, E., Cheryan, S., Cheung, F., Cimpian, A., Clark, M., Cordon, D., Cushman, F., Ditto, P., Amell, A., Frick, S., Gamez-Djokic, M., Grady, R., Graham, J., Gu, J., Hahn, A., Hanson, B., Hartwich, N., Hein, K., Inbar, Y., Jiang, L., Kellogg, T., Legate, N., Luoma, T., Maibeucher, H., Meindl, P., Miles, J., Mislin, A., Molden, D., Motyl, M., Newman, G., Huong Ngo H., Packham, H., Ramsay, P. S., **Ray, J.L.**, Sackett, A., Sellier, A. L., Sokolova, T., Sowden, W., Storage, D., Sun, X., Van Bavel, J.J., Washburn, A., Wei, C., Wetter, E., Wilson, C., Darroux, S. C., & Uhlmann, E. (2016). Data from a pre-publication independent replication initiative examining ten moral judgment effects. *Nature: Scientific Data*.

Schweinsberg, M., Madan, N., Sommer, A., Zhu, L., Tannenbaum, D., Heinze, J., Srinivasan, M., Diermeier, M., Awtrey, E., Bedwell, W. L., Bauman, C. W., Bonnefon, J-F., Brescoll, V., Clark, M., Cheryan, S., Chandler, J. J., Cheries, E., Cimpian, A., Cushman, F., Ditto, P., Gu, J., Graham, J., Hahn, A., Inbar, Y., Ivanescu, A., Jordan, J., Kennedy, D. M., Meindl, P., Miles, J., Mislin, A., Molden, D., Motyl, M., Newman, G., **Ray, J. L.**, Sackett, A., Sellier, A-

L., Sokolova, T., Storage, D., Sun, Z., Tworek, C., Van Bavel, J. J., Wetter, E., & Uhlmann, E. L. (2016). The pipeline project: Pre-publication independent replications of a single laboratory's research pipeline. *Journal of Experimental Social Psychology*.

Douglass, A. B., Ray, J. L., Hasel, L. E., & Donnelly, K. (2013). Does it matter how you deny it?: The role of demeanour in evaluations of criminal suspects. *Legal and Criminological Psychology*.

MANUSCRIPTS IN PREPARATION

Ray, J.L., Wills, J. & Van Bavel, J.J. (In progress). Testing patients with prefrontal cortex lesions on moral decision-making: Arbitrating among current models of moral judgment.

Ray, J.L., Van Bavel, J.J., & Jaw, E. (In progress). The moral tuning hypothesis: Assessing rapid affective responses to moral dilemmas using facial electromyography.

Ray, J.L., Van Bavel, J.J., & Jaw, E. (In progress). Un-dumbfounded: How reasoning shapes moral intuitions and their relation to moral condemnation.

Van Bavel, J.J., Ray, J.L., Granot, Y., Cunninghman, W. (In progress). The psychology of hate: Moral concerns differentiate hate from dislike.

Van Bavel, J.J., Packer, D., Ray, J.L. (In progress). Beyond intuition and reason: A dynamic model of moral cognition.

Ray, J.L. & Heilman, M.E. (In progress). Let off the hook: How "lack of fit" explains discrepant outcomes for females versus males in the criminal justice system.

PRESENTATIONS

Paper Presentations

Ray, J.L., & Van Bavel, J.J. (2015, May). *Un-Dumbfounded: How reasoning shapes moral intuitions*. Symposium to be presented at the 27th Annual Meeting of the Association for Psychological Science, New York, NY.

Ray, J.L., & Van Bavel, J.J. (2015, February). *The psychology of hate: Moral concerns differentiate hate from dislike*. *Data Blitz* presented at the 15th Annual Meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Ray, J.L., & Van Bavel, J.J. (2014, June). *Un-Dumbfounded: How reasoning shapes moral intuitions*. Symposium presented at the 15th Biennial ISJR Conference, New York, NY.

Ray, J.L., & Van Bavel, J.J. (2014, May). *The psychology of hate: Moral concerns differentiate hate from dislike*. Symposium presented at the 26th Annual Meeting of the Association for Psychological Science, San Francisco, CA.

Ray, J.L., & Van Bavel, J.J. (2014, April). *Un-Dumbfounded: How reasoning shapes moral intuitions*. Four College Conference, New York, NY.

Ray, J.L., & Van Bavel, J.J. (2014, February). *The psychology of hate: Moral concerns differentiate hate from dislike*. Attitudes Pre-conference to the 14th Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

Ray, J.L., & Van Bavel, J.J. (2013, October). *Un-Dumbfounded: How reasoning shapes moral intuitions*. Social Program Brown Bag Series.

Ray, J.L., & Van Bavel, J.J., Granot, Y. (2012, December). *Lay theories of hate (vs. dislike): The differentiating role of morality*. Social Program Brown Bag Series.

Ray, J.L., & Van Bavel, J.J. (2012, April). *The surprising flexibility of sanctity: Evaluative mindsets and taboo-tradeoffs*. Social Program Brown Bag Series.

Ray, J.L., & Tyler, T. (2011, March). *Exploring the perception of pure evil*. Social Program Brown Bag Series.

Ray, J.L. & Tyler, T. (2010, May). *The effect of demonizing on retributive and procedural justice*. Social Program Brown Bag Series.

Conference Posters

Ray, J.L., Van Bavel, J.J., Granot, Y., Cunningham, W.A. (2014, February). *The psychology of hate: Moral concerns differentiate hate from dislike*. Poster presented at the 14th Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

Ray, J.L., Van Bavel, J.J., Granot, Y., Cunningham, W.A. (2014, February). *The psychology of hate: Moral concerns differentiate hate from dislike*. Poster presented at Justice and Morality Pre-conference to the 14th Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

Ray, J.L., Van Bavel, J.J., Granot, Y., Cunningham, W.A. (2013, May). *Lay theories of hate (vs. dislike): The differentiating role of morality*. Poster presented at the 25th APS Annual Convention, Washington, DC.

Ray, J.L., Van Bavel, J.J. (2013, January). *The surprising flexibility of sanctity: How political ideology moderates the influence of group-level thinking on taboo tradeoffs*. Poster

presented at the 14th Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Ray, J.L., Van Bavel, J.J., & Tyler, T. (2012, January). *Exploring the perception of pure evil*. Poster presented at the Social Psychology and Law Preconference to the 13th Annual Meeting of the Society for Personality and Social Psychology, San Diego, CA.

Ray, J.L. & Kassin, S.M., (2007, March). *Where there's smoke there must be fire: How weak demeanor testimony boosts the impact of a flawed confession on jury decisions*. Poster presented at John Jay College of Criminal Justice conference "Off the Witness Stand: Using Psychology in the Practice of Justice, New York, NY.

TEACHING

Course Instructor

Undergraduate Statistics, New York University (Summer 2016)

Undergraduate Statistics, New York University (Summer 2014)

Course Assistant

Lab in Social Psychology, New York University (Spring 2017)

Master's Statistics, New York University (Summer 2013)

Introduction to Psychology, New York University (Summer 2012)

Civil Liberties, New York University (Fall 2009)

Psychology & the Law, Williams College (Fall 2006)

Psychology & the Law, Williams College (Spring 2006)

Advising

Master's Theses Supervised

Frutos-Zatlin, L. (2018, May). Mindfulness + meditation: Reducing anxiety & promoting the emotional wellbeing of at-risk urban youth.

Kanfer, N. (2018, May). Learning & mentoring growth mindsets in meditating high school students.

Honors Theses Supervised

Dorsett, J. (2015, May). (Un)-dumbfounded: Abstract reasoning is associated with less severe moral judgments of incest.

Armenti, N. (2012, May). Method to the madness: Gendered discrepancies in punitive judgments of murderers.

Grants Awarded to Mentees (Approximately \$1,000 each)

Emily Korf, Dean's Undergraduate Research Fund Award (Fall 2016)

Jason Dorsett, Dean's Undergraduate Research Fund Award (Fall 2014)

Jason Dorsett, Dean's Undergraduate Research Fund Award (Spring 2014)

Melissa Huang, Dean's Undergraduate Research Fund Award (Spring 2014)

Eugene Jaw, Dean's Undergraduate Research Fund Award (Spring 2013)

Eugene Jaw, Dean's Undergraduate Research Fund Award (Fall 2012)

PROFESSIONAL SERVICE

Editing

Consulting Editor for *Personality and Social Psychology Bulletin* (2017-present)

Student Editor for *Law & Human Behavior* (2012-2013)

Ad hoc Journal Reviewing

PLoS ONE; *Perspectives on Psychological Science*; *Social Psychological and Personality Science*; *Neuroethics*; *Journal of Experimental Psychology: General*; *Journal of Experimental Social Psychology*; *Law and Human Behavior*; *Personality and Social Psychology*; and *Journal of Personality and Social Psychology*.

Committees

NYU Social Psychology PhD Program Admission Committee (2012)

Student Representative for NYU's Social Psychology Program (2010-2011)

Williams College Committee on Educational Policy (2005-2007)

REFERENCES

Jay Van Bavel

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Jennifer Hill

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