

Yael Granot
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EDUCATION

New York University , New York, NY. Ph.D., Social Psychology with a Quantitative Minor <i>New York University Law Fellows Program</i>	Expected May 2016 2015- 2016
New York University , New York, NY. M.A., Social Psychology	January 2013
Vassar College , Poughkeepsie, NY. B.A., Psychology with General and Departmental Honors	May 2006

ACADEMIC FELLOWSHIPS

NSF Graduate Research Fellowship	2011-2015
Henry Mitchell MacCracken Fellowship, New York University	2010 – 2015
Undergraduate Research Summer Institute Fellowship, Vassar College “Stereotypes in Legal Decisions” and "Stereotype Threat of Gender in Pre-School Children"	Summers 2005, 2006
Ford Foundation Scholarship, Vassar College, “Psychology of the Holocaust”	Summer 2004

GRANTS and AWARDS

Grinker Dissertation Award (\$26,100)	2015-2016
SPSP Graduate Student Outstanding Research Award	2015
Friends of Katzell Fellowship Award (\$1,500)	2015
NYU Center for Social and Political Behavior Travel Grant (\$620)	2015
Dean’s Student Travel Grant, New York University (\$500)	2014
American Psychology-Law Society Student Presentation Award (\$150)	2014
American Psychology-Law Society Student Travel Award (\$500)	2014
Society for Personality and Social Psychology Travel Award (\$500)	2014
Witmer Award for outstanding forensic research 24 th Greater New York conference on Behavioral Research, Fordham University.	2012
American Psychology-Law Society Student Grant-in-Aid (\$750)	2012
Phi Beta Kappa	2006 – present

PUBLICATIONS

Peer-reviewed Journal Articles and Book Chapters

Granot, Y., Balcetis, E., & Stern, C. (under review). Zip code of conduct: Neighborhood crime rate affects legal punishment of police.

Balcetis, E., & Granot, Y. (2015). Under the influence and unaware: Unconscious processes during three stages of judgment and decision-making. In G. Keren & G. Wu (Eds.), *Blackwell Handbook of Judgment and Decision Making* (pp. 333-355). Malden, MA: Blackwell.

Granot, Y., Balcetis, E., Schneider, K. E., & Tyler, T. R. (2014). Justice is not blind: Visual attention exaggerates effects of group identification on legal punishment. *Journal of Experimental Psychology: General*, *143*, 2196-2208.

Balcetis, E., Granot, Y., & Cole, S. (2014). Fostering professional advancement, self-discovery, and retention: Learning communities after graduation. In R. L. Miller & J. G. Irons (Eds.), *Academic Advising: A Handbook for Advisors and Students*. Society for the Teaching of Psychology.

Balcetis, E., Dunning, D., & Granot, Y. (2012). Subjective value determines initial dominance in binocular rivalry. *Journal of Experimental Social Psychology*, 48, 122-129.

Other Peer-Reviewed Publications and Popular Press

Granot, Y., & Balcetis, E. (2014). More than meets the eye: How video evidence alters our decision-making. *The Huffington Post*. Retrieved from http://www.huffingtonpost.com/yael-granot/video-can-blind-us-to-evidence_b_5998892.html

Granot, Y., & Balcetis, E. (2014). Collusion. In T. R. Levine (Ed.), *Encyclopedia of Deception*. (Vol. 3, pp. 170-173). Thousand Oaks, CA: Sage Publications, Inc.

Granot, Y., & Balcetis, E. (2013). Fundamental attribution error. In K. Keith (Ed.), *The Encyclopedia of Cross-Cultural Psychology* (Vol. 2, pp. 576-578). Malden, MA: Wiley-Blackwell.

Manuscripts In Preparation

Cole, S., Granot, Y., Balcetis, E., Caruso, E., & Jost, J. T. (in prep). Ideology shapes representations of perceptual information: Amplifying threat to mobilize action.

Granot, Y., & Balcetis, E. (in prep). Do you see what I see? Predicting attention in an intergroup context.

Granot, Y., & Balcetis, E. (in prep). Areas of (dis)interest: Manipulating attention to reduce legal punishment disparities.

Granot, Y., Balcetis, E., Dickson, E., Feigenson, N., & Uleman, J. S. (in prep). In the eyes of the law: How psychological research on visual attention can clarify legal misconceptions about video evidence.

Granot, Y., Balcetis, E., & Lewis, B. (in prep). Culture of blame: Processing style predicts incorporation of mitigating information in blame judgments.

Granot, Y., Balcetis, E., & Uleman, J. S. (in prep). Putting the "I" in victim: Concern for the self moderates just-world beliefs in victim blame.

Van Bavel, J. J., Ray, J., Granot, Y., & Cunningham, W. (in prep). The psychology of hate: Moral concerns differentiate hate from dislike.

PRESENTATIONS

Chaired Symposia

Granot, Y. (2014, June). In the eyes of the law: Visual processes in legal decision-making. Symposium presented at the International Society for Justice Research Conference, New York, NY.

Paper Presentations and Invited Talks

- Granot, Y., Balcetis, E., & Tyler, T. R. (2016, June). More than meets the eye: How visual attention can bias or unite legal punishment decisions. Paper to be presented at the Law and Society Association Conference, New Orleans, LA.
- Granot, Y. (2015, June). Visual strategies to blind justice: Findings from legal eye-tracking research. Paper presented at the Society for the Psychological Study of Social Issues Science-for-Policy Session, Washington, D. C.
- Granot, Y., Balcetis, E., Schnieder, K., & Tyler, T. R. (2015, March). More than meets the eye: How threat and visual attention predict intergroup bias in legal punishment. Invited talk at University of Connecticut Social Psychology Speaker Series, Mansfield, CT.
- Granot, Y. (2015, March). More than meets the eye: How threat and visual attention predict intergroup bias in legal punishment. Invited talk at Rutgers University, New Brunswick, NJ.
- Granot, Y., Balcetis, E., Schnieder, K., & Tyler, T. R. (2015, February). In the eyes of the law: Visual attention exaggerates effects of group identification on legal punishment. Paper presented at the Social Psychology and the Law Preconference, Long Beach, CA.
- Granot, Y., Balcetis, E., Schnieder, K., & Tyler, T. R. (2014, April). Blind justice: Visual attention encourages group differences in legal decisions. Paper presented at Four College Conference, New York University, New York, NY.
- Granot, Y., Balcetis, E., Schnieder, K., & Tyler, T. R. (2014, March). Blind justice: Visual attention encourages group differences in legal decisions. Paper presented at the American Psychology-Law Society Conference, New Orleans, LA.
- Granot, Y. (2013, March). Discussion of Joshua Gubler's 'When humanizing the enemy fails: The role of dissonance and justification in intergroup conflict.' Experimental Political Science Conference, New York University, New York City.
- Granot, Y., Balcetis, E., & Tyler, T. R. (2012, October). Blind Justice: Effects of identification and visual attention on legal punishment decisions. Paper presented at the 24th Greater New York Conference on Behavioral Research, Fordham University.
- Granot, Y., Balcetis, E., & Tyler, T. R. (2012, May). Toward a social-cognitive model of legal blame: Effects of identification with police and visual attention on legal decisions. Paper presented at the Conference on Psychology and Policymaking, Princeton University.
- Granot, Y., Balcetis, E., & Dunning, D. (2011, May). Facilitation or inhibition in motivated auditory and visual perception. Paper presented at the Society for the Study of Motivation Conference, Washington, D.C.

Poster Presentations

- Granot, Y., Balcetis, E., & Uleman, J. S. (2015, February). Putting the “I” in victim: Concern for the self moderates effects of just-world beliefs on victim blame. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Granot, Y., Balcetis, E., Schnieder, K., & Tyler, T. R. (2014, February). In the eyes of the law: Visual attention moderates effects of group identification on legal decisions. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Ray, J., Van Bavel, J. J., Granot, Y., & Cunningham, W. (2013, May). The phenomenology of hate (vs. dislike): The differentiating role of morality. Poster presented at the annual meeting of the American Psychological Society, Washington, D.C.
- Granot, Y., Balcetis, E., & Uleman, J. S. (2013, January). It could have been me: Effects of self-awareness and just-world beliefs in victim blame. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Granot, Y., Balcetis, E., & Dunning, D. (2012, January). Eyes on the prize: Subjective reward predicts initial dominance in binocular rivalry. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Granot, Y., Balcetis, E., & Tyler, T. R. (2012, January). Blind justice: Effects of identification, social context, and visual attention on legal decision-making. Poster presented at the Psychology & Law Preconference to the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Ma, J. E., & Granot, Y. (2007, January). Why do people kill? Gender and race stereotypes of murder motives. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Ma, J. E., Fishman, L. V., & Granot, Y. (2006, January). Shifting evidentiary standards?: Effects of race, stereotypes, and political climate on legal decision-making. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

TEACHING and MENTORSHIP

New York University , Social Psychology and the Law, <i>Instructor</i>	Summer 2015
New York University , Dean’s Diversity Research Incubator, <i>Mentor</i>	Summer 2015
New York University , SPAM Lab Summer Internship Program, <i>Co-Coordinator</i>	Summers 2011-15
New York University , “Social Vision,” <i>Guest Lecturer</i>	Spring 2015
New York University , “Experimental Methods in Political Science,” <i>Guest Lecturer</i>	Spring 2015
New York University , “Psychology Honors Workshop,” <i>Guest Lecturer</i>	Spring 2015
New York University , Intermediate Statistics, <i>Teaching Assistant</i>	Fall 2013
New York University , Lab in Personality and Social Psychology, <i>Teaching Assistant</i>	Fall 2013&14
New York University , Lab in Personality and Social Psychology, <i>Teaching Assistant</i>	Summer 2012

Undergraduate Honors Thesis Students Advised:

Alyssa Kretz, B.A. expected 2016

Kristin Schneider, Psychology, B.A. 2013; winner of NYU Undergraduate Research Conference Best Panel Presentation Award

Alice Lee, Psychology, B.A., 2012

PROFESSIONAL ACTIVITIES and MEMBERSHIPS

Institutional Service

Discussant, NYU Summer Student Conference

Summer 2014, 2015

Psychology Graduate Admissions Committee

2011-2012

Class Representative

2010-2011

Society Memberships

Society for Personality and Social Psychology

Society for the Psychological Study of Social Issues

International Society for Justice Research

American Psychology-Law Society

Social Psychology Network

New York Academy of Sciences